



MORTGAGE BROKER TRAINING

CERTIFICATE IV IN FINANCE AND MORTGAGE BROKING - FNS40821 R2
INFORMATION SHEET

ARE YOU LOOKING FOR A CAREER IN THE FINANCE AND MORTGAGE BROKING INDUSTRY?

The FNS40821 Certificate IV in Finance and Mortgage Broking is ideal for both new entrants and industry professionals seeking formal qualifications to meet ASIC's requirements.

ABOUT THIS QUALIFICATION

This Certificate IV course is recognised by, and meets the membership requirements for the industry associations –

Mortgage and Finance Association of Australia (MFAA) and the Finance Brokers Association of Australia (FBAA).

The course is nationally accredited and meets ASICS RG 206 education requirements.

The National Finance Institute RTO National Provider Number 31203.

WHAT YOU'LL LEARN

Mortgage Broker Training in partnership with The National Finance Institute's Certificate IV program has been developed by industry specialists to teach you the practical skills, knowledge and tools necessary to become a successful broker.

YOU'LL LEARN HOW TO:

Present broking options to your clients, prepare loan applications on behalf of your clients, comply with industry codes of practice and develop relationships with third party referrers.

WHEN CAN I START THE COURSE?

You can start anytime via our Distance Education programmes. Simply complete the enrolment form from the first page to begin the enrolment process. Online eLearning logins will be forwarded within 48 hours. If you choose to attend a workshop, you will find dates and locations on our website under workshop dates.

Distance Education and Online

The Home Study Manual or E-Learning options allow you to work through the material at your own pace. Email and telephone support is available to assist you.

3-day Face-to-Face Workshop

Facilitated by experienced trainers with 20+ years in the industry. Our most popular option - available in Sydney, Melbourne, Brisbane & Perth.

Recognition of Prior Learning (RPL)

If you have 2 years of recent lending experience, you may apply for your qualification via our simple and straight forward RPL application. A great option for banking professionals.

ASSESSMENTS

To achieve your qualification, you will complete a combination of loan scenario case studies, written exercises and on-line multiple-choice questions corresponding with the training material. There are no exams, and you will have six months to submit your assignments from date of enrolment.

COURSE OUTLINE

The FNS40821 Certificate IV in Finance and Mortgage Broking requires 12 units of competency:

CORE UNITS:

- **BSBPEF501:** Manage personal and professional development
- **FNSCUS511:** Develop and maintain professional relationships in financial services industry
- **FNSFMB411:** Prepare loan applications on behalf clients
- **FNSFMB412:** Identify client needs and present broking options
- **FNSFMK515:** Comply with financial services regulation and industry codes of practice
- **FNSINC411:** Conduct work according to professional practices in the financial services industry
- **FNSINC412:** Apply and maintain knowledge of financial products and services
- **FNSSAM411:** Sell financial products and services

PRE-SELECTED ELECTIVE UNITS

- **FNSSAM413:** Identify and provide initial information to potential new clients
- **BSBESB401:** Research and develop business plans
- **BSBOPS304:** Deliver and monitor a service to customers
- **FNSFMB511:** Implement credit contracts in preparation for settlement
- **FNSSAM421:** Provide information on financial products and services to clients

COURSE FEES

- **Face to Face Workshop:** \$1,295 -
- **Distance Education:**
- **Online:** \$695 -
- **Home Study Manual:** \$845
- **Recognition of Prior Learning (RPL):** \$695
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IN ADDITION TO THE OPTIONS ABOVE, WE OFFER A COMBINED DIPLOMA PROGRAM.

Our Combined Diploma which includes both the Certificate IV and Diploma course, saves you money and enables you to fast track your mortgage broking career!

Fees for the Combined Diploma:

- Online option \$1,175
- Home Study Manuals \$1,445
- or the 5-day Face to Face workshop \$2,090

ADDITIONAL INFORMATION

If you would like additional information, please contact us and we will be happy to help.

Alternatively, you will find out more information on our website.

To enrol, download the form [here](#), fill it in and return it to us via the below email, or to enrol online please [click here](#).

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