



# MORTGAGE BROKER TRAINING

DIPLOMA OF FINANCE AND MORTGAGE BROKING MANAGEMENT -  
*FNS50322 INFORMATION SHEET*

The Diploma of Finance and Mortgage Broking Management is the new industry standard; required by Australia's top aggregators, select lenders & the premier industry association, the Mortgage & Finance Association of Australia (MFAA).

## **ARE YOU LOOKING FOR A CAREER IN THE FINANCE AND MORTGAGE BROKING INDUSTRY?**

Our Combined Diploma which includes both the Certificate IV and Diploma course, saves you money and enables you to fast track your mortgage broking career!

## **HAVE YOU ALREADY COMPLETED YOUR CERTIFICATE IV IN FINANCE AND MORTGAGE BROKING?**

Enrol in our Diploma course to meet the MFAA minimum education requirement and enhance your understanding of commercial, business and premium client lending.

## **ABOUT THIS QUALIFICATION**

The FNS50322 Diploma of Finance and Mortgage Broking Management is recognised by and meets the membership requirements for the industry associations – Mortgage and Finance Association of Australia (MFAA) and the Finance Brokers Association of Australia (FBAA). The course is nationally accredited and meets ASICS RG 206 education requirements.

In addition, Mortgage Broker Training's Diploma includes the MFAA case study, saving you from extra work and additional MFAA course fees when applying for membership.

## **WHEN CAN I START THE COURSE?**

You can start anytime via our Distance Education programmes. Simply complete the enrolment form on our website to begin the enrolment process. E-learning logins will typically be forwarded within 48 hours. If you choose to attend a workshop, you will find dates and locations on our website under workshop dates.

## **WHAT YOU'LL LEARN**

Mortgage Broker Training's Diploma program has been developed by industry specialists to teach you the practical skills, knowledge and tools necessary to become a successful broker.

### **You'll learn how to:**

- identify and present broking options to clients with complex lending needs
- structure commercial, business, property and leasing finance
- analyse financial statements
- determine and manage risk exposure strategies

## **COURSE OUTLINE**

The FNS50322 Diploma of Finance and Mortgage Broking Management covers the units below:

### **Diploma Core Units:**

- **FNSFMB512:** Identify and develop credit options for clients with special financial circumstances
- **FNSFMB513:** Present broking options to client with special financial circumstances
- **FNSFMB514:** Implement complex loan structures
- **FNSSINC514:** Apply ethical frameworks and principles to make and act upon decisions
- **FNSRSK511:** Undertake risk identification

### **Diploma Elective Units:**

- **FNSRSK512:** Assess risks
- **BSBSUS501:** Develop workplace policies and procedures for sustainability

## **ASSESSMENTS**

To achieve your qualification, you will complete a combination of case study loan submissions, multiple choice and short answer questions and exercises with calculations. There are no exams, and you will have six months to submit your assignments.

## **STUDY OPTIONS**

### **2-day Face-to-Face Workshop**

Facilitated by experienced trainers with 20+ years in the industry. Our most popular option - Available in Sydney, Melbourne, Brisbane & Perth.

### **Distance Education and Online**

The Home Study Manual or E-Learning options allow you to work through the material at your own pace. Email and telephone support is available to assist you.

### **Recognition of Prior Learning (RPL)**

If you have 2 years of lending experience, you may apply for your qualification via our simple and straightforward RPL application. A great option for banking professionals.

## INVESTMENT FEES

### DIPLOMA

**Face to Face Workshop:** \$1,095

**Online:** \$595

**Home Study Manual:** \$795

**Recognition of Prior Learning (RPL):** \$595

### COMBINED DIPLOMA (Cert IV + Diploma)

**Face to Face Workshop:** \$2090

**Online:** \$1,175

**Home Study Manual:** \$1445

(Includes discount for combined courses)

### ADDITIONAL INFORMATION

If you would like additional information, please contact us and we will be happy to help.

Alternatively, you will find out more information on our website.

To enrol, download the form [here](#), fill it in and return it to us via the below email, or to enrol online please [click here](#).

**1300 136 947**

**[info@BrokerTraining.com.au](mailto:info@BrokerTraining.com.au)**

**[www.MortgageBrokerTraining.com.au](http://www.MortgageBrokerTraining.com.au)**